



AMERICAN YOUTH FOUNDATION

**FINANCIAL STATEMENTS
and
SUPPLEMENTARY INFORMATION**

FOR THE YEARS ENDED DECEMBER 31, 2023 and 2022



Vredeveld Haefner LLC
CPAs and Consultants

AMERICAN YOUTH FOUNDATION

TABLE OF CONTENTS

	<u>Page</u>
Independent Auditors' Report	1-2
Financial Statements	
Statements of Financial Position	3
Statements of Activities	4-5
Statements of Functional Expenses	6-7
Statements of Cash Flows	8
Notes to Financial Statements	9-18
Supplementary Information	
Schedule of Program Service Revenue and Net Assets Released for Scholarships	19



Vredeveld Haefner LLC

CPAs and Consultants
10302 20th Avenue
Grand Rapids, MI 49534
Fax (616) 828-0307

Douglas J. Vredeveld, CPA
(616) 446-7474
Peter S. Haefner, CPA
(616) 460-9388

INDEPENDENT AUDITORS' REPORT

April 26, 2024

Board of Directors
American Youth Foundation
Shelby, Michigan

We have audited the accompanying financial statements of the American Youth Foundation (a not-for-profit corporation), which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the American Youth Foundation as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the American Youth Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the American Youth Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the American Youth Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the American Youth Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Other Matters

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of program service revenue and net assets released for scholarships on page 19 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Urodeuxeld Haefner LLC

AMERICAN YOUTH FOUNDATION
STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2023 and 2022

Assets	2023	2022
Current assets		
Cash and cash equivalents	\$ 1,842,309	\$ 1,805,899
Accounts receivable, net	2,399	9,920
Inventory	20,581	24,906
Unconditional promises to give		
Due within one year	208,203	1,500
Prepaid expenses	<u>67,501</u>	<u>63,649</u>
Total current assets	<u>2,140,993</u>	<u>1,905,874</u>
Long-term assets		
Investments - donor purpose restriction and unrestricted	25,334,801	24,481,248
Investments - Board designated	11,085,458	8,796,843
Investments - perpetual restriction	863,330	860,630
Unconditional promises to give, net		
Due in more than one year	448,274	-
Property and equipment, net	<u>8,053,746</u>	<u>8,319,772</u>
Total long-term assets	<u>45,785,609</u>	<u>42,458,493</u>
Total assets	<u>\$ 47,926,602</u>	<u>\$ 44,364,367</u>
Liabilities		
Accounts payable	\$ 179,941	\$ 39,025
Accrued liabilities	40,952	124,469
Deferred revenue	<u>292,007</u>	<u>316,151</u>
Total liabilities (all current)	<u>512,900</u>	<u>479,645</u>
Net assets		
Without donor restriction		
Investment in property and equipment	8,053,746	8,319,772
Board designated	11,422,798	10,663,514
Undesignated	<u>209,804</u>	<u>467,595</u>
Total without donor restriction	<u>19,686,348</u>	<u>19,450,881</u>
With donor restriction		
Purpose restriction	26,864,024	23,571,511
Time restriction	-	1,500
Perpetual restriction	<u>863,330</u>	<u>860,830</u>
Total with donor restriction	<u>27,727,354</u>	<u>24,433,841</u>
Total net assets	<u>47,413,702</u>	<u>43,884,722</u>
Total liabilities and net assets	<u>\$ 47,926,602</u>	<u>\$ 44,364,367</u>

The accompanying notes are an integral part of these financial statements.

AMERICAN YOUTH FOUNDATION

STATEMENT OF ACTIVITIES

FOR THE YEARS ENDED DECEMBER 31, 2023 and 2022

	2023				
	Without	With Donor Restriction			Total
	Donor Restriction	Temporarily Restricted	Permanently Restricted	Subtotal	
Revenue and support					
Program fees:					
Camps	\$ 2,844,585	\$ -	\$ -	\$ -	\$ 2,844,585
Conferences	142,745	-	-	-	142,745
Community and school programs	771,119	-	-	-	771,119
Financial aid and discounts	(606,792)	-	-	-	(606,792)
Other program service	97,313	-	-	-	97,313
Net program service	<u>3,248,970</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>3,248,970</u>
Grants and contributions	<u>532,686</u>	<u>2,101,953</u>	<u>2,500</u>	<u>2,104,453</u>	<u>2,637,139</u>
Total Grants and Contributions	<u>532,686</u>	<u>2,101,953</u>	<u>2,500</u>	<u>2,104,453</u>	<u>2,637,139</u>
Investment income:					
Interest and dividends	261,143	632,189	-	632,189	893,332
Realized gain (loss) on investments	252,264	611,799	-	611,799	864,063
Unrealized gain (loss) on investments	836,641	2,029,053	-	2,029,053	2,865,694
Total investment income	<u>1,350,048</u>	<u>3,273,041</u>	<u>-</u>	<u>3,273,041</u>	<u>4,623,089</u>
Total revenue and support	5,131,704	5,374,994	2,500	5,377,494	10,509,198
Net assets released from restriction scholarships	350,525	(350,525)	-	(350,525)	-
Net assets released from time restriction	1,500	(1,500)	-	(1,500)	-
Net assets released from restriction other	<u>1,581,385</u>	<u>(1,581,385)</u>	<u>-</u>	<u>(1,581,385)</u>	<u>-</u>
Total revenue, support and release	<u>7,065,114</u>	<u>3,441,584</u>	<u>2,500</u>	<u>3,444,084</u>	<u>10,509,198</u>
Expenses					
Program services:					
Camps	2,826,766	-	-	-	2,826,766
Conferences	113,347	-	-	-	113,347
Community and school programs	709,350	-	-	-	709,350
Facilities and operations	1,711,756	-	-	-	1,711,756
Total program services	5,361,219	-	-	-	5,361,219
General and administrative	873,362	-	-	-	873,362
Fundraising	745,637	-	-	-	745,637
Total expenses	<u>6,980,218</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>6,980,218</u>
Change in net assets	84,896	3,441,584	2,500	3,444,084	3,528,980
Net assets, beginning of year	<u>19,450,881</u>	<u>23,573,011</u>	<u>860,830</u>	<u>24,433,841</u>	<u>43,884,722</u>
Net assets, end of year	<u>\$ 19,535,777</u>	<u>\$ 27,014,595</u>	<u>\$ 863,330</u>	<u>\$ 27,877,925</u>	<u>\$ 47,413,702</u>

The accompanying notes are an integral part of these financial statements.

2022				
Without Donor Restriction	With Donor Restriction		Subtotal	Total
	Temporarily Restricted	Permanently Restricted		
\$ 2,675,000	\$ -	\$ -	\$ -	\$ 2,675,000
103,900	-	-	-	103,900
562,024	-	-	-	562,024
(636,546)	-	-	-	(636,546)
83,398	-	-	-	83,398
<u>2,787,776</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>2,787,776</u>
838,915	329,731	-	329,731	1,168,646
<u>838,915</u>	<u>329,731</u>	<u>-</u>	<u>329,731</u>	<u>1,168,646</u>
220,217	511,647	-	511,647	731,864
263,065	611,196	-	611,196	874,261
<u>(2,530,544)</u>	<u>(5,879,390)</u>	<u>-</u>	<u>(5,879,390)</u>	<u>(8,409,934)</u>
<u>(2,047,262)</u>	<u>(4,756,547)</u>	<u>-</u>	<u>(4,756,547)</u>	<u>(6,803,809)</u>
1,579,429	(4,426,816)	-	(4,426,816)	(2,847,387)
132,138	(132,138)	-	(132,138)	-
15,500	(15,500)	-	(15,500)	-
<u>1,002,438</u>	<u>(1,002,438)</u>	<u>-</u>	<u>(1,002,438)</u>	<u>-</u>
<u>2,729,505</u>	<u>(5,576,892)</u>	<u>-</u>	<u>(5,576,892)</u>	<u>(2,847,387)</u>
2,594,665	-	-	-	2,594,665
115,543	-	-	-	115,543
625,435	-	-	-	625,435
<u>1,644,463</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,644,463</u>
4,980,106	-	-	-	4,980,106
642,932	-	-	-	642,932
<u>512,033</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>512,033</u>
<u>6,135,071</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>6,135,071</u>
(3,405,566)	(5,576,892)	-	(5,576,892)	(8,982,458)
<u>22,856,447</u>	<u>29,149,903</u>	<u>860,830</u>	<u>30,010,733</u>	<u>52,867,180</u>
<u>\$ 19,450,881</u>	<u>\$ 23,573,011</u>	<u>\$ 860,830</u>	<u>\$ 24,433,841</u>	<u>\$ 43,884,722</u>

AMERICAN YOUTH FOUNDATION
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2023

	Camp Programs			Conference Programs	Community and School Programs			Other Program Services - Facilities and Operations				General and Administrative	General Fundraising	Total
	Miniwanca	Merrowvista	Total	National Leadership Conference	Miniwanca	Merrowvista	Total	Nonoperating	Michigan	New Hampshire	Total			
Cost of Sales	\$ 29,316	\$ -	\$ 29,316	\$ 20,438	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 43,216	\$ 92,970
Personnel														
Salaries and wages	960,223	571,217	1,531,440	35,156	156,148	168,072	324,220	43,547	481,996	299,342	824,885	596,000	366,616	3,678,317
Employee benefits	192,308	133,602	325,910	2,333	11,847	57,537	69,384	1,927	59,855	44,118	105,900	99,404	93,315	696,246
Training and recruiting	53,490	33,955	87,445	23,572	5,687	5,074	10,761	-	5,217	5,038	10,255	32,045	28,765	192,843
Food Services	178,144	76,990	255,134	9,152	37,376	81,421	118,797	-	68	-	68	-	-	383,151
Supplies														
Direct program	97,874	57,209	155,083	7,132	9,349	4,599	13,948	-	17	57	74	-	-	176,237
Janitorial and other	7,864	2,993	10,857	975	3,448	2,975	6,423	-	79	40	119	-	96	18,470
Equipment														
Rental	27,000	28,006	55,006	120	-	-	-	-	-	-	-	-	-	55,126
Facilities														
Utilities	58,145	34,838	92,983	7,551	49,037	22,248	71,285	-	11,917	5,866	17,783	-	5,222	194,824
Rental	1,091	2,201	3,292	58	344	1,106	1,450	-	82	721	803	11,880	3,806	21,289
Maintenance and repair	42,892	19,928	62,820	2,279	15,264	11,385	26,649	-	27,458	8,073	35,531	3,520	2,611	133,410
Professional and consulting	5,334	7,356	12,690	750	4,840	4,120	8,960	-	1,301	1,163	2,464	89,736	33,876	148,476
Donation specific	18,060	9,970	28,030	-	-	-	-	-	8,350	-	8,350	16,497	87,760	140,637
Other expenses														
Bank charges	8,242	4,397	12,639	(439)	(416)	-	(416)	-	-	-	-	5,467	3,122	20,373
Property/casualty insurance	48,152	37,587	85,739	597	4,178	15,834	20,012	91,240	11,290	5,936	108,466	5,682	-	220,496
Communications	24,092	37,822	61,914	2,947	15,331	20,060	35,391	-	3,253	5,216	8,469	780	45,341	154,842
Postage and delivery	382	351	733	35	245	35	280	-	238	48	286	1,421	13,486	16,241
Advertising and promotion	7,993	7,467	15,460	691	908	1,023	1,931	-	206	215	421	-	18,405	36,908
Taxes and licenses	-	275	275	-	-	275	275	-	7,999	4,000	11,999	-	-	12,549
Programs fund and misc	-	-	-	-	-	-	-	-	-	-	-	10,930	-	10,930
Depreciation	-	-	-	-	-	-	-	100,975	349,590	125,318	575,883	-	-	575,883
Total expenses	\$ 1,760,602	\$ 1,066,164	\$ 2,826,766	\$ 113,347	\$ 313,586	\$ 395,764	\$ 709,350	\$ 237,689	\$ 968,916	\$ 505,151	\$ 1,711,756	\$ 873,362	\$ 745,637	\$ 6,980,218

The accompanying notes are an integral part of these financial statements.

AMERICAN YOUTH FOUNDATION
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED DECEMBER 31, 2022

	Camp Programs			Conference Programs	Community and School Programs			Other Program Services - Facilities and Operations				General and Administrative	General Fundraising	Total
	Miniwanca	Merrowvista	Total	National Leadership Conference	Miniwanca	Merrowvista	Total	Nonoperating	Michigan	New Hampshire	Total			
Cost of Sales	\$ 15,375	\$ -	\$ 15,375	\$ 18,171	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 33,905	\$ 67,451
Personnel														
Salaries and wages	880,513	466,471	1,346,984	23,881	84,248	177,868	262,116	37,447	446,815	256,849	741,111	456,009	218,276	3,048,377
Employee benefits	144,236	138,145	282,381	1,933	4,702	50,063	54,765	8,387	40,786	41,133	90,306	68,648	76,220	574,253
Training and recruiting	28,424	11,787	40,211	25,860	7,027	5,199	12,226	1,717	3,709	3,411	8,837	23,204	19,943	130,281
Food Services	166,381	68,406	234,787	8,642	27,979	72,228	100,207	-	164	267	431	-	-	344,067
Supplies														
Direct program	105,585	46,725	152,310	9,047	10,028	4,874	14,902	-	429	1,431	1,860	4	-	178,123
Medical, training, and office	12,192	8,391	20,583	1,412	3,071	4,935	8,006	-	434	428	862	73	20,401	51,337
Janitorial and other	4,834	2,886	7,720	696	2,899	980	3,879	-	253	156	409	-	230	12,934
Equipment														
Rental	32,455	9,894	42,349	-	-	-	-	-	-	-	-	-	-	42,349
Facilities														
Utilities	21,250	33,627	84,877	7,314	51,028	21,454	72,482	-	12,712	6,073	18,785	-	4,638	188,096
Rental	792	2,619	3,411	93	478	1,666	2,144	-	107	476	583	11,880	3,336	21,447
Maintenance and repair	112,139	32,654	144,793	3,863	25,994	13,282	39,276	-	35,310	17,326	52,636	4,936	4,601	250,105
Professional and consulting	5,589	6,638	12,227	740	4,782	3,795	8,577	-	2,138	1,396	3,534	47,121	40,031	112,230
Other expenses														
Bank charges	5,384	3,968	9,352	1,226	(34)	-	(34)	-	-	-	-	7,289	4,720	22,553
Property/casualty insurance	38,378	28,029	66,407	-	-	10,780	10,780	83,335	4,743	4,313	92,391	9,976	24,545	204,099
Communications	16,604	26,975	43,579	2,217	15,457	17,166	32,623	-	4,463	4,905	9,368	1,653	13,607	103,047
Postage and delivery	182	347	529	3	27	210	237	-	99	40	139	1,282	1,686	3,876
Advertising and promotion	23,509	23,070	46,579	172	791	835	1,626	-	159	189	348	-	-	48,725
Taxes and licenses	1,348	275	1,623	193	1,348	275	1,623	-	5,146	4,000	9,146	75	-	12,660
Programs fund and misc	38,588	-	38,588	10,080	-	-	-	-	-	-	-	7,578	45,894	102,140
Depreciation	-	-	-	-	-	-	-	103,456	384,497	125,764	613,717	3,204	-	616,921
Total expenses	\$ 1,653,758	\$ 910,907	\$ 2,594,665	\$ 115,543	\$ 239,825	\$ 385,610	\$ 625,435	\$ 234,342	\$ 941,964	\$ 468,157	\$ 1,644,463	\$ 642,932	\$ 512,033	\$ 6,135,071

The accompanying notes are an integral part of these financial statements.

AMERICAN YOUTH FOUNDATION

STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED DECEMBER 31, 2023 and 2022

	2023	2022
Cash flows from operating activities		
Change in net assets	\$ 3,528,980	\$ (8,982,458)
Adjustments to reconcile change in net assets to net cash provided (used in) operating activities:		
Depreciation	575,883	616,921
Contributions restricted for long-term purposes	(2,500)	-
Donated investments	178,032	(80,287)
Realized (gain) loss on investments	(864,063)	(874,261)
Unrealized (gain) loss on investments	(2,865,694)	8,409,934
Changes in operating assets and liabilities which provided (used) cash:		
Receivables	(199,182)	5,580
Inventory	4,325	25,251
Prepaid expenses	(3,852)	(17,432)
Accounts payable	140,916	(41,973)
Accrued liabilities	(83,517)	39,582
Deferred revenue	(24,144)	11,272
	385,184	(887,871)
Net cash provided by (used in) operating activities		
Cash flows from investing activities		
Proceeds from sales of investments	2,808,245	2,634,216
Cash used to purchase investments	(2,278,798)	(1,317,108)
Investment fees	(120,090)	(126,852)
Purchases of property and equipment	(309,857)	(169,265)
	99,500	1,020,991
Net cash provided by (used in) investing activities		
Cash flows from financing activities		
Contributions received for long-term purposes	(448,274)	-
	36,410	133,120
Net increase (decrease) in cash and cash equivalents		
Cash and cash equivalents, beginning of year	1,805,899	1,672,779
	\$ 1,842,309	\$ 1,805,899
Cash and cash equivalents, end of year		

The accompanying notes are an integral part of these financial statements.

AMERICAN YOUTH FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2023 and 2022

1. NATURE OF THE ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

The American Youth Foundation (the “Foundation”) is a national, not-for-profit youth development organization with centers in Michigan and New Hampshire. The Foundation also maintains a developmental office in St. Louis, Missouri. The American Youth Foundation inspires people to discover and develop their personal best, to seek balance in mental, physical, social and spiritual living and to make a positive difference in their communities and in the wider world. The Foundation is an equal opportunity employer committed to ensuring that staff and participants come from diverse backgrounds. Below are the major service categories and the related programs:

Camps

Summer Camps – As a leader in youth development, the Foundation inspires people to be their best selves. They achieve this by creating a fun and safe environment where campers learn new skills and make new friends. Campers ages 8-17 will find a progression of age appropriate adventures and opportunities waiting for them. The philosophy of “Best Self”, “Balanced Living” and “Healthy Friendships” is intentionally interwoven throughout the camp experiences.

Conferences

American Youth Foundation National Leadership Conferences – Since 1925, young people ages 15-18 from high schools around the world have come together at the National Leadership Conference to discover their personal best and develop their leadership skills needed to make a difference in their homes, schools, communities and in the wider world.

Participants will find themselves living in a dynamic, diverse community where they are encouraged to open their mind to new ways of seeing themselves and others. They will take on real challenges and meaningful responsibility as they live and learn with other young leaders. Using time-tested curriculum relevant to today’s young people, they will participate in large group and small group activities. These activities are specifically designed to provide opportunity to both learn and practice leadership skills essential for any of life’s vocations.

National Leadership Award – The American Youth Foundation’s National Leadership Award is a unique opportunity to honor extraordinary young people for their character and leadership. The award recognizes youth ages 15-18 years old who strive to be their personal best and make a positive difference in their schools, youth groups, 4-H clubs and communities.

Community and School Programs

Community and School Programs – The Foundation’s Community and School Programs serve thousands of youth, educators and youth advocates through programs designed to promote the discovery and development of the Foundation’s core concepts: Best Self, Balanced Living and Positive Relationships. As a leader in the field of Positive Youth Development, we seek to provide youth with opportunities to identify and accentuate their personal assets and translate those assets into productive components of their lives.

Other Program Services

The Foundation conducts various activities that support its primary program services. Included are charter transportation used to transport participants to various Foundation program sites and other facility costs.

AMERICAN YOUTH FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2023 and 2022

General and Administrative

Includes the functions necessary to maintain an equitable employment program, ensure an adequate working environment, provide coordination and articulation of the Foundation's program strategy, secure proper administrative functions of the Board of Directors, maintain component legal services for the program administration of the Foundation and manage the financial and budgetary responsibilities of the Foundation.

Fundraising

Provides the structure necessary to encourage and secure private financial support from individuals, organizations and corporations.

Basis of Accounting/Presentation

The Foundation financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United State of America (GAAP). GAAP requires the Foundation to report information regarding its financial position and activities according to two classes of net assets depending on the existence or absence of donor-imposed restrictions: net assets without donor restrictions and net assets with donor restrictions.

Use of Estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the year. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents consist of demand deposits in banks and cash on hand. The Foundation maintains demand deposits in banks that are insured by the Federal Deposit Insurance Corporation up to the legal limit. Management believes the Foundation is not exposed to any significant interest rate or other risk on these deposits.

Investments

Investments are carried at fair value as determined by quoted market prices. Realized and unrealized gains and losses, if any, are included as changes in net assets in the accompanying statement of activities.

AMERICAN YOUTH FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2023 and 2022

Fair Value Measurements

Fair value refers to the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants in the market in which the reporting entity transacts such sales or transfers based on the assumptions market participants would use when pricing an asset or liability. Assumptions are developed based on prioritizing information within a fair value hierarchy that gives the highest priority to quoted prices in active markets and the lowest priority to unobservable data, such as the reporting entity's own data.

For assets and liabilities recorded at fair value, it is the Foundation's policy to maximize the use of observable inputs and minimize the use of unobservable inputs when developing fair value measurements for those financial instruments for which there is an active market. In cases where the market for a financial asset or liability is not active, the Foundation includes appropriate risk adjustments that market participants would make for nonperformance and liquidity risks when developing fair value measurements. Fair value measurements for assets and liabilities for which limited or no observable market data exists are accordingly based primarily upon estimates and are often calculated based on the economic and competitive environment, the characteristics of the asset or liability and other factors. Therefore, the results cannot be determined with precision and may not be realized in an actual sale or immediate settlement of the asset or liability. Additionally, there may be inherent weaknesses in any calculation technique and changes in the underlying assumptions used, including discount rates and estimates of future cash flows, could significantly affect the results of current or future values. For a further discussion of fair value measurements, refer to Note 3.

Accounts Receivable and Unconditional Promises to Give

Unconditional promises to give consist of pledged donations from various corporations, foundations and individuals. Many of these donations have been restricted by time and use. Unconditional promises to give are recognized as revenues in the period the promises are received. Accounts receivable and unconditional promises to give are recorded at the net present value that management expects to collect from balances outstanding at year-end. Based on management's assessment of its credit history with customers and donors having outstanding balances and current relationships with them, it has concluded that realization losses on balances outstanding at year-end will be immaterial. Receivables deemed to be uncollectable by management are expensed when they are determined to be uncollectable.

Inventory

Inventory consists of books held for sale in conjunction with the National Leadership Program. Inventory is stated at cost using the first in, first-out method of inventory accounting.

Prepaid Expenses

Payments to vendors for services that will benefit periods beyond the Foundation's year-end are recorded as prepaid expenses.

Property and Equipment and Depreciation

Facilities and equipment acquired are recorded at cost, if purchased, or at fair value, if donated. Management's policy is to capitalize individual assets or groups of assets which will be used together as a system with a cost of \$2,500 or greater and estimated lives of three years or more. Expenditures for repairs or maintenance that do not extend the useful lives of capital assets are expensed. The costs of improvements are capitalized and depreciated over the remaining useful lives of the related capital asset. Depreciation is recorded using the straight-line method over periods ranging from 3 to 40 years.

AMERICAN YOUTH FOUNDATION
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2023 and 2022

Management annually reviews these assets to determine whether the carrying values have been impaired and useful lives are reasonable.

Deferred Revenue

Deferred revenue results primarily from deposits received in advance for camp and program enrollment.

Contributions

Contributions received are recorded as contributions without donor restrictions and with donor restrictions depending on the existence or nature of any donor restrictions. When a donor restriction expires, net asset with donor restrictions are reclassified to net assets without donor restrictions in the statement of activities as net assets released from restriction.

Revenue Recognition

Program service fees, excluding contributions, are billed to individuals and organizations. Revenues are generally recognized on a monthly basis as the services are provided.

Functional Allocation of Expenses

Expenses are charged to program services and supporting activities by specific identification where possible. Common costs have been allocated among the programs and supporting services based on the benefits receive by each activity. Methods for allocating common cost include allocation based on direct wages, program participants and other factors.

Donated Services, Facilities and Supplies

Certain professional services are donated to the Foundation by various organizations and individuals. Since these donated services meet the criteria for recognition, they are recorded at fair value at the date of donation. In addition, a substantial number of volunteers have donated a significant amount of their time to the Foundation's programs. However, such donated services have not been recorded because they do not meet criteria for recognition.

Various facilities and supplies are donated to the Foundation. These items are recorded as contributions at their respective estimated fair values at the date of the donation.

Income Taxes

The Foundation qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision has been made for income taxes in the accompanying financial statements. As of December 31, 2023, the years 2020 through 2023 remain subject to examination by major taxing jurisdictions. The Foundation has concluded that there are no significant uncertain tax positions requiring recognition in the financial statements.

Subsequent and other Events

In preparing these financial statements, management has evaluated significant events and transactions for potential recognition or disclosure subsequent to December 31, 2023 and through the auditors' report date, the date the financial statements were available to be issued.

AMERICAN YOUTH FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2023 and 2022

2. INVESTMENTS AND FAIR VALUE MEASUREMENT

The following table sets forth by level, within the fair value hierarchy, the Foundation's investments measured at fair value at December 31:

<u>2023</u>	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Money market funds and cash	\$ 101,229	\$ 101,229	\$ -	\$ -
Equity mutual funds	26,762,375	26,762,375	-	-
Fixed income mutual funds	10,419,985	10,419,985	-	-
	<u>\$37,283,589</u>	<u>\$37,283,589</u>	<u>\$ -</u>	<u>\$ -</u>

<u>2022</u>	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Money market funds and cash	\$ 100,307	\$ 100,307	\$ -	\$ -
Equity mutual funds	24,542,089	24,542,089	-	-
Common Stock	11,055	11,055	-	-
Fixed income mutual funds	9,485,270	9,485,270	-	-
	<u>\$34,138,721</u>	<u>\$34,138,721</u>	<u>\$ -</u>	<u>\$ -</u>

Fair value is defined by generally accepted accounting principles as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the measurement date and in the principal or most advantageous market for that asset or liability.

In addition to defining fair value, accounting standards establish a three-level fair value hierarchy that prioritizes the inputs used to measure fair value. This hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities, and the lowest priority to unobservable inputs. The three levels of inputs used to measure fair value are as follows:

Level 1 - inputs are unadjusted quoted market prices in active markets for identical assets or liabilities in active markets that the Foundation has the ability to access.

Level 2 - inputs to the valuation methodology include:

- quoted prices for similar assets and liabilities in active markets
- quoted prices for identical or similar assets and liabilities in markets that are not active
- other inputs that are observable or can be corroborated by observable market data
- inputs that are derived from or corroborated by observable market data by correlation or other means

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - inputs are generally unobservable and significant to the fair value measurement. Such inputs typically reflect management's estimates of assumptions that market participants would use in pricing the asset or liability, including certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

AMERICAN YOUTH FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2023 and 2022

3. LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Foundation had the following financial assets available within one year of the balance sheet dates to provide for general operations:

<u>Account</u>	<u>2023</u>	<u>2022</u>
Cash and cash equivalents	\$1,817,031	\$1,805,899
Accounts receivable, net	2,399	9,920
Unconditional promises to give – due within one year	208,203	1,500
Investments	37,283,589	34,138,721
Less net assets with donor restrictions included above:		
Purpose restriction	(27,014,595)	(23,571,511)
Time restriction	-	(1,500)
Perpetual restriction	(863,330)	(860,830)
Less net assets without donor restriction included above:		
Board designated – available for Board appropriation	(11,422,789)	(10,663,514)
Total	\$ 10,508	\$ 858,685

As part of its liquidity management, the Foundation collects donations and seasonal camp, conference and community and school fees that support general operations. In addition, net assets without donor restrictions (Board designated) and net assets with donor restrictions including purpose and time restrictions are typically available for appropriation and expenditure based on Foundation policy and donor restrictions.

4. PLEDGES RECEIVABLE

Unconditional promises to give consist of the following:

	<u>2023</u>	<u>2022</u>
Receivable due in less than one year	\$208,203	\$1,500
Receivable due in two to four years	533,160	-
Unconditional promises to give	741,363	1,500
Less: discount to net present value	84,886	-
Unconditional promises to give, net	\$656,477	\$1,500

Promises to give are discounted at 8.5%.

AMERICAN YOUTH FOUNDATION
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2023 and 2022

5. PROPERTY AND EQUIPMENT

Property and equipment is summarized as follows at December 31:

	<u>2023</u>	<u>2022</u>
Land	\$1,242,668	\$1,242,668
Construction in progress	231,292	861,215
Land improvements	2,039,753	1,864,948
Buildings and improvements	18,496,036	17,799,240
Vehicles	515,452	515,452
Equipment	916,481	848,300
	<hr/>	<hr/>
Total property and equipment	23,441,682	23,131,823
Less: accumulated depreciation and amortization	15,387,936	14,812,051
	<hr/>	<hr/>
Property and equipment, net	<u>\$8,053,746</u>	<u>\$8,319,772</u>

6. ENDOWMENT FUNDS AND NET ASSETS

The Foundation's endowment funds consist of a combination of select net assets with donor restrictions and board designated net assets without donor restrictions.

Interpretation of Relevant Law

The Foundation has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date for donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions (perpetually restricted) (a) the original value of gifts required to be held in perpetuity, (b) the original value of subsequent gifts required to be held in perpetuity (c) the accumulations to net assets with donor restrictions perpetually restricted required to be maintained in perpetuity as required by the donor's gift instrument. The remaining portion of the net assets with donor restrictions included in the endowment fund are donor restricted until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by SPMIFA.

In accordance with SPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate funds:

- The duration and preservation of the fund;
- The purposes of the Foundation and the donor-restricted endowment fund;
- General economic conditions;
- The possible effect of inflation and deflation;
- The expected total return from income and the appreciation of investments;
- Other resources of the Foundation; and
- The investment policies of the Foundation.

AMERICAN YOUTH FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2023 and 2022

Following is the composition of Foundation's net assets as of December 31:

	<u>Endowment Funds</u>			Net Assets Without Donor Restrictions	Net assets With Donor Restrictions
	Net Assets Without Donor Restrictions	Net assets with Donor Restrictions			
	<u>Board Designated</u>	<u>Purpose Restriction</u>	<u>Perpetual Restriction</u>	<u>Board Designated</u>	<u>Purpose/Time Restricted</u>
2023					
Capital projects and infrastructure	\$ 9,194,172	\$14,000,739	\$ 28,197	\$131,514	\$ 156,003
Scholarships	66,187	846,946	713,222	-	241,407
Environmental awareness	-	182,006	-	-	-
Leadership	-	1,356,887	20,000	-	41,228
General operations	1,825,099	524,985	101,911	205,826	1,162,797
Strategic activity	-	8,418,100	-	-	(67,074)
Total	\$11,085,458	\$25,329,663	\$863,330	\$337,340	\$1,534,361

	<u>Endowment Funds</u>			Net Assets Without Donor Restrictions	Net assets With Donor Restrictions
	Net Assets Without Donor Restrictions	Net assets with Donor Restrictions			
	<u>Board Designated</u>	<u>Purpose Restriction</u>	<u>Perpetual Restriction</u>	<u>Board Designated</u>	<u>Purpose/Time Restricted</u>
2022					
Capital projects and infrastructure	\$ 8,644,672	\$13,016,354	\$ 28,197	\$192,079	\$176,849
Scholarships	66,187	701,851	710,722	-	239,352
Environmental awareness	-	148,549	-	-	-
Leadership	-	1,260,405	20,000	-	12,530
General operations	1,615,315	92,842	101,911	145,261	270,774
Strategic activity	-	7,720,579	-	-	(67,074)
Total	\$10,326,174	\$22,940,580	\$860,830	\$337,340	\$632,431

AMERICAN YOUTH FOUNDATION
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEARS ENDED DECEMBER 31, 2023 and 2022

Following are the changes in endowment net assets for the years ended December 31:

	Endowment Funds		
	Net Assets Without Donor Restrictions	Net Assets With Donor Restrictions	
	<u>Board Designated</u>	<u>Purpose Restriction</u>	<u>Perpetual Restriction</u>
Net assets, December 31, 2021	\$13,328,504	\$28,594,962	\$860,830
Investment return			
Investment income, net of expense	220,517	511,647	-
Realized and unrealized gain (loss)	(2,270,601)	(5,268,194)	-
Contributions	-	-	-
Reclassification	-	-	-
Release of assets for expenditure	(952,246)	(897,835)	-
Net assets, December 31, 2022	\$10,326,174	\$22,940,580	\$860,830
Investment return			
Investment income, net of expense	258,544	632,189	-
Realized and unrealized gain (loss)	1,080,022	2,640,852	-
Contributions	-	387,018	2,500
Reclassification	-	(64,540)	-
Release of assets for expenditure	(579,282)	(1,206,436)	-
Net assets, December 31, 2023	\$11,085,458	\$25,329,663	\$863,330

Earnings on net assets with donor perpetual restrictions are reported as income of net assets with donor purpose restrictions. Realized and unrealized gain/(loss) is not separately tracked for net assets of each endowment and non-endowment account. Realized and unrealized gain/(loss) are allocated for purposes of the financial statements and above disclosure between classes of net assets based on year-end investment income balances.

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or SPMIFA requires the Foundation to retain as a fund of perpetual duration. There were no such deficiencies as of December 31, 2023.

Return Objectives and Risk Parameters

The principal objectives of the Foundation's investment program apply to all investments, both restricted and unrestricted, and are stated as follows: 1) preservation of capital on an absolute basis, 2) generation of income to fulfill the charitable purpose of the Foundation and 3) provide market equivalent return on investment.

AMERICAN YOUTH FOUNDATION

NOTES TO THE FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2023 and 2022

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation policy relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that is designed to achieve its long-term return objectives within prudent risk constraints.

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Foundation has a policy of appropriating for distribution each year no more than 5 percent of its investment's average fair value over the prior 5 years average market value. In establishing this policy, the Foundation considered the long-term expected return on its investments. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets held in perpetuity as well as to provide additional real growth through new gifts and investment return.

7. RETIREMENT PLAN

The Foundation offers a Simple IRA plan to all full-time employees. The plan allows the participants to make contributions to the plan through salary deferrals. The plan also provides for employer matching contributions to a maximum of 3% of eligible compensation. For 2023 and 2022, the Foundation's contributions to the plan were \$38,100 and \$32,795 respectively.

8. RELATED PARTY TRANSACTIONS

Approximately 24% and 16% of total grants and contribution revenues recorded during 2023 and 2022, respectively, were from individuals and organizations related to Board members. Pledges receivable in the amount of \$440,000 are pledged from Board members.

9. RISK MANAGEMENT

The Foundation is exposed to various risks of loss related to property loss, torts, errors and omissions, employee injuries (workers' compensation), as well as medical benefits provided to employees. Management estimates approximately 40% of its buildings and improvements are self-insured for property damage. Settled claims relating to the commercial insurance have not exceeded the amount of insurance coverage in any of the past three fiscal years.

SUPPLEMENTARY INFORMATION

AMERICAN YOUTH FOUNDATION
SCHEDULE OF PROGRAM SERVICE REVENUE AND NET ASSETS RELEASED FOR SCHOLARSHIPS
FOR THE YEAR ENDED DECEMBER 31, 2023

	Camp Programs			Conference Programs	Community and School Programs			Grand Total
	<u>Miniwanca</u>	<u>Merrowvista</u>	<u>Total</u>	<u>National Leadership Conference</u>	<u>Miniwanca</u>	<u>Merrowvista</u>	<u>Total</u>	
Program fees								
Regular	\$ 1,861,185	\$ 983,400	\$ 2,844,585	\$ 142,745	\$ 275,094	\$ 496,025	\$ 771,119	\$ 3,758,449
Less								
Financial aid and discounts	<u>(324,919)</u>	<u>(164,769)</u>	<u>(489,688)</u>	<u>(79,794)</u>	<u>(1,750)</u>	<u>(35,560)</u>	<u>(37,310)</u>	<u>(606,792)</u>
Net tuition	1,536,266	818,631	2,354,897	62,951	273,344	460,465	733,809	3,151,657
Other program service fees	44,614	6,579	51,193	46,120	-	-	-	97,313
Net assets released from restriction for scholarships	<u>175,493</u>	<u>95,228</u>	<u>270,721</u>	<u>64,274</u>	<u>-</u>	<u>15,530</u>	<u>15,530</u>	<u>350,525</u>
Total	\$ <u>1,756,373</u>	\$ <u>920,438</u>	\$ <u>2,676,811</u>	\$ <u>173,345</u>	\$ <u>273,344</u>	\$ <u>475,995</u>	\$ <u>749,339</u>	\$ <u>3,599,495</u>